Value Suite

HybridFuzion.

SAP S/4HANA Deployments

Navigate Your Digital Transformation with Confidence

This suite is ideal for clients who want to:

- Upgrade from SAP ECC to SAP S/4HANA.
- Deploy a greenfield SAP Products.
- Enhance and standardize their current SAP Suite of Solutions.



The Challenge:
Bridging the Gap to SAP S/4HANA Success

Your organization has a clear vision: to transition to or implement SAP's next-generation ERP solution, SAP S/4HANA. While engaging an SAP consulting house for technical and functional configuration is standard, a significant and often overlooked gap emerges: the internal expertise to **guide your business through this complex and high-stakes deployment**.

Without the right internal leadership to seamlessly translate strategic objectives and business process requirements to implementation partners, projects frequently encounter severe setbacks. We've witnessed firsthand the consequences for clients who haven't invested upfront in experienced guidance:

- **Ineffective Stage Gate Transitions:** Struggling to move efficiently and effectively through critical project phases.
- **Escalating Project Costs:** Continual need for last-minute resource supplements and extensive rework to get projects back on track, leading to significant budget overruns.
- **Business Process Destabilization:** Ineffectively configured systems that fail to align with operational realities, directly impacting revenue, customer relationships, and B2B partnerships.

The HybridFuzion Solution:
Expert Business Leadership for Your SAP S/4HANA Journey

HybridFuzion bridges this critical gap. Drawing on our cross-industry experience from multiple successful SAP S/4HANA deployments and our in-depth knowledge **of advanced SAP modules, we ensure your journey is as** cost-effective and painless as possible.

SAP S/4 HANA

SAP BUSINESS TECHNOLOGY PLATFORM | SAP TRANSPORTATION MANAGEMENT

SAP FIORI | SAP ANALYTICS CLOUD | SAP EWM

Our approach is built on flexibility and adaptability to your specific project governance methodology. We fully integrate into your team, driving requirements according to your rhythms and routines for successful solution delivery. We can also establish a dedicated Program Management Office (PMO) with ready-to-deploy blueprints, creating a robust governance and control structure to ensure a **risk-mitigated deployment** of your SAP S/4HANA solution.

Strategically positioned between your SAP Implementation Partner and your core business, we inject a **skilled and experienced BUSINESS LEAD** to expertly guide you through every step of your SAP S/4HANA transformation.

SAP Implementation Partner ← HybridFuzion. → Your Business

Why our clients contact us?

Clients choose HybridFuzion for our **assurance**. Our cross-industry **experience** delivering multiple successful **SAP S/4HANA deployments**, combined with our in-depth knowledge of advanced **SAP modules**, means your SAP S/4HANA journey will be as **cost-effective and painless** as possible. We fill the critical internal leadership gap, ensuring **seamless translation** of your business needs into a system that truly supports your operational realities and strategic goals.

The HybridFuzion Methodology:
A Structured Roadmap to SAP S/4HANA Victory

While we seamlessly adopt your specific governance methodology, our typical methodical and structured roadmap to SAP S/4HANA success encompasses key phases designed for clarity, control, and successful execution:

1 Program Formulation

- **Project Charter and Resource Assignment:** Defining scope and allocating the right talent.
- **Document Requirement Matrix (DRM):** Establishing clear documentation needs.
- **Stakeholder Identification & Alignment:** Ensuring all key players are identified and on board.
- **Foundational Design:** Laying the groundwork for your future system.
- **Roles and Responsibilities:** Defining clear ownership across the project.
- **Project Planning & Governance Methodology:** Establishing the blueprint for project execution and oversight.

2 Design

- **Change Management Methodology:** Planning for effective organizational adoption.
- **Business Requirements:** Capturing precise business needs.
- **RICEFW Register:** Managing all custom developments (Reports, Interfaces, Conversions, Enhancements, Forms, Workflows).
- **Testing Methodology:** Defining the approach for rigorous testing.
- **Data Migration Strategy:** Planning the seamless transition of your data.
- **Functional & Technical Design Document:** Detailing how the system will meet requirements.
- **Business Process Mapping:** Visualizing and optimizing future state processes.
- **Roles & Authorization Design:** Ensuring appropriate system access and security.

3 Build

- **Configuration & Solution Building:** Developing and configuring the SAP S/4HANA solution.
- **Change Impact Assessment:** Understanding and managing the effects of change on your organization.
- **Integrated Product Testing (IPT):** Validating end-to-end process functionality.
- **User Acceptance Testing (UAT) Strategy:** Planning for user validation of the solution.
- **Regression Testing Strategy:** Ensuring new changes don't break existing functionality.
- **Regression Test Plan & Scripts:** Developing detailed test cases.
- **People Development Strategy:** Preparing your workforce for the new system.
- **Service Introduction Strategy:** Planning for go-live support and transition to operations.

4 Test

- **User Acceptance Testing:** Executing UAT with business users.
- **Regression Testing:** Performing comprehensive regression tests.
- **Training and Development:** Delivering user training programs.
- **Data Migration:** Executing the final data transfer.
- **Business Readiness Review:**
- Assessing the organization's
- preparedness for go-live.
- **Cutover & Business Continuity Strategy:** Planning the transition and ensuring minimal disruption.
- **Post Go Live (PGLS) Strategy:** Defining support and stabilization plans.
- **Communication & Engagement:** Maintaining transparent communication throughout.

5 Deploy

- **Change Adoption:** Driving successful user adoption of the new system.
- **Post Go Live (PGLS) Support:** Providing critical support immediately after go-live.
- **Lessons Learned Documented:** Capturing insights for future projects.
- **Project Closure:** Formally concluding the project.
- **Solution Handover:** Transitioning the deployed solution to your operational teams.

What Value Will You Gain?

- **Expert Business Guidance:** Access to seasoned business process professionals with a proven track record in guiding complex SAP deployments.
- **Reduced Project Costs:** Achieve overall project cost reduction through on-time delivery, proactive risk mitigation, and expertly guided value gates that maintain program trajectory.
- **Methodical & Governable Process:** Benefit from a structured, governable process that assures success through each phase of your SAP S/4HANA journey.
- **Third-Party Process Insights:** Gain a valuable external perspective on your business processes, identifying blind spots, bottlenecks, and new improvement opportunities.
- **Seamless Business-System Alignment:** Ensure detailed translation of business process requirements into system capabilities, harmonizing business execution with system enablement.
- **Risk-Mitigated & Simplified Journey:** Navigate your SAP S/4HANA transformation with reduced risk and increased clarity, leading to a smoother path to success.
- **Maximized Business Value:** Unlock significant business process value by fully leveraging the advanced capabilities of SAP S/4HANA.
- **Sustainable "Clean Core" Journey:** Achieve a sustainable reduction in RICEFWs (System Customizations), supporting your long-term journey towards a clean and maintainable SAP S/4HANA core.

Location Hybrid | **Service Duration** Program Driven | **Measurement** Contractual Agreement | **Value Drivers** Operations Excellence, Business Process Improvement, Cost Optimization, Project Excellence

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